

stronger together

The Toyota Group is one of the largest and most highly regarded group of companies in the world. Toyota Material Handling Romania(TMHR), part of Toyota Material Handling Europe(TMHG), offers a complete line-up of forklifts and warehouse equipment, supported by a comprehensive services and business support network across Romania. Since it began producing forklifts in 1956, Toyota has become a leader in technological innovation while developing a reputation for unsurpassed quality, reliability and safety. In 2001, Toyota became the world leader in the material handling industry.



To help achieve our mission TOYOTA MATERIAL HANDLING is currently looking for

Area Sales Manager

YOUR CHALLENGE

- Develop and implement an innovative action plan for sales improvement in the designated sales area;
- Overall responsibility for the designated sales area;
- Maintain a good and strong relationship with Toyota customers and potential customers;
- Identify, analyze and respond to customers' needs in a professional manner;
- Build-up and maintain a strong relationship with other internal departments;
- Create full activity reports in a correct manner;

You will work in close co-operation with TMHR Management. Locations are Brasov and Bucharest.
You will report to the Sales Director.

YOUR PROFILE

- Innovative and ambitious;
- Ability to think clearly and analytically;
- Proven ability to work with stringent deadlines;
- Excellent communication capabilities; Team work oriented;
- Minimum 3 years experience in a similar position;
- Strong sales techniques and knowledge;
- Customer oriented;
- Very good English Language skills;
- Very good computer skills;
- Availability to travel long distances; Driving license owner (B category);

www.toyota-forklifts.ro

For further information please contact:

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TOYOTA MATERIAL HANDLING IN EUROPE: THE TOYOTA AND BT BRANDS FOR EUROPE

TOYOTA

MATERIAL HANDLING

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